

Attachment 2

Sheet 2 of 3

Name of Microfinance Institution:		
Period of Performance:		

Exchange Rate 1USD= 445.00

DETAILED BUDGET - EXPANSION OF MICROFINANCE SERVICES TO SMALLSCALE FARMERS -TENDER 2

	Budget Line Item Description	Units (e.g. kg/ meetings etc)	No. of Units	Unit Cost	TOTAL DETAILED BUDGET				
					Total cost for item (SDGs)	Contribution from farmers /agents/ VSLAs	Contribution from MFI	Contribution from Mercy Corps	Contribution from Mercy Corps in USD
1.0	Develop a network of agents, facilitators or related service points in 20 villages which will promote MFI products and act as access points for farmers with microfinance institutions. Sub activities may include:								
1.1	MFI product sales agents selected.	Agents	20.00		-				-
1.2	MFI product sales agents trained	Agents	20.00		-				-
1.3	Product educational materials provided to agents	Per agent	20.00		-				-
1.4	Develop and pilot a performance-based remuneration strategy to incentiviseing	Agents	20.00		-				-
1.5	Provide IT equipments, connection and training for operation of agents	Agents	20.00		-				-
	Sub-total: Agency / related service points				-	-	-	-	-
2.0	Develop and implement/operationalise a strategy to promote access to financial service products and knowledge to female farmers and female-owned agribusiness.								
2.1	Female MFI agents given additional training in mobilization and sensitization	Per agent	20.00		-				-
2.2	Meeting held with female bank agents to discuss ways of reaching more	Per agent	20.00		-				-
2.3	Incentivising 20 male and female agents to reach out to more female	Per agent	20.00		-				-
2.4					-				-
2.5					-				-
	Sub-total: Strategy for female clients				-	-	-	-	-
3.0	Conduct promotional activities to popularize tailored MFI products and services to male and female small-scale farmers and agribusinesses.								
3.1	Radio talk show held for one hour to promote MFI products and services	Talk show	2.00		-				-
3.2	Radio adverts aired on radio to promote MFI products and services	Adverts	40.00		-				-
3.3	A-1 posters promoting MFI products and services placed in 20 communities	A-1 Posters	60.00		-				-
3.4	Product promotional road drives held, one per community	Mobilisation e	20.00		-				-
3.5	MFI accounts opened for groups, individuals and agribusinesses	Accounts	750.00		-				-
	Sub-total: Promotional Activities				-	-	-	-	-
4.0	Form 160 New VSLA saving groups comprising small-scale farmers formed and train them in the full VSLA curriculum								
4.1	Select and train 40 VSLA trainers and equip them with VSLA manuals	Trainers	40.00						
4.2	Deploy VSLA trainers to train 160 VSLA groups, each at least 8 times	VSLAs	160.00						
4.3									
4.4									
4.5									
	Sub-total:Forming and training new and existing saving groups on saving, lending and governance				-	-	-	-	-
5.0	Other Costs								
5.1					-				-
5.2					-				-
5.3					-				-
5.4					-				-
	Sub-total: Other costs				-	-	-	-	-
	TOTALS				-	-	-	-	-